

USPS LEADERSHIP FORUM FOR STAKEHOLDERS

OPERATIONS UPDATE

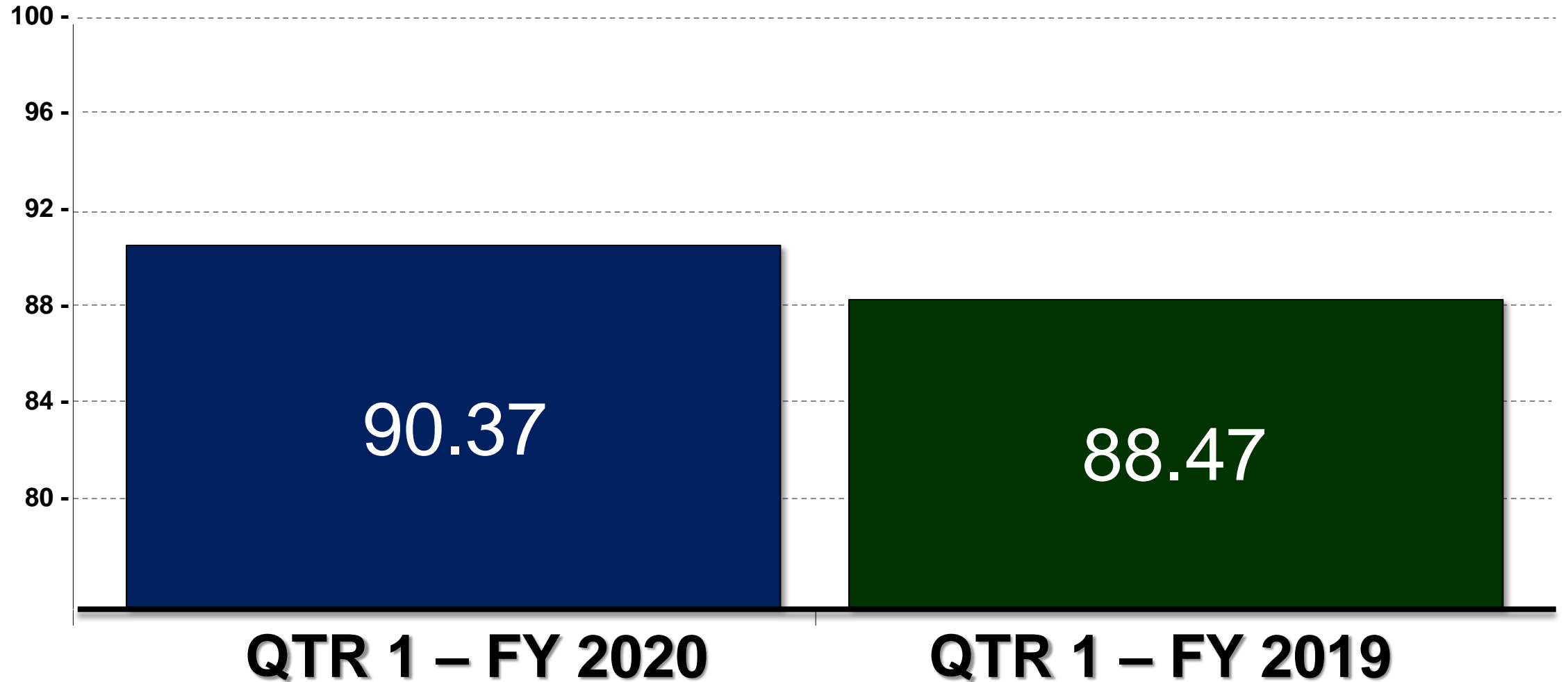
David E. Williams

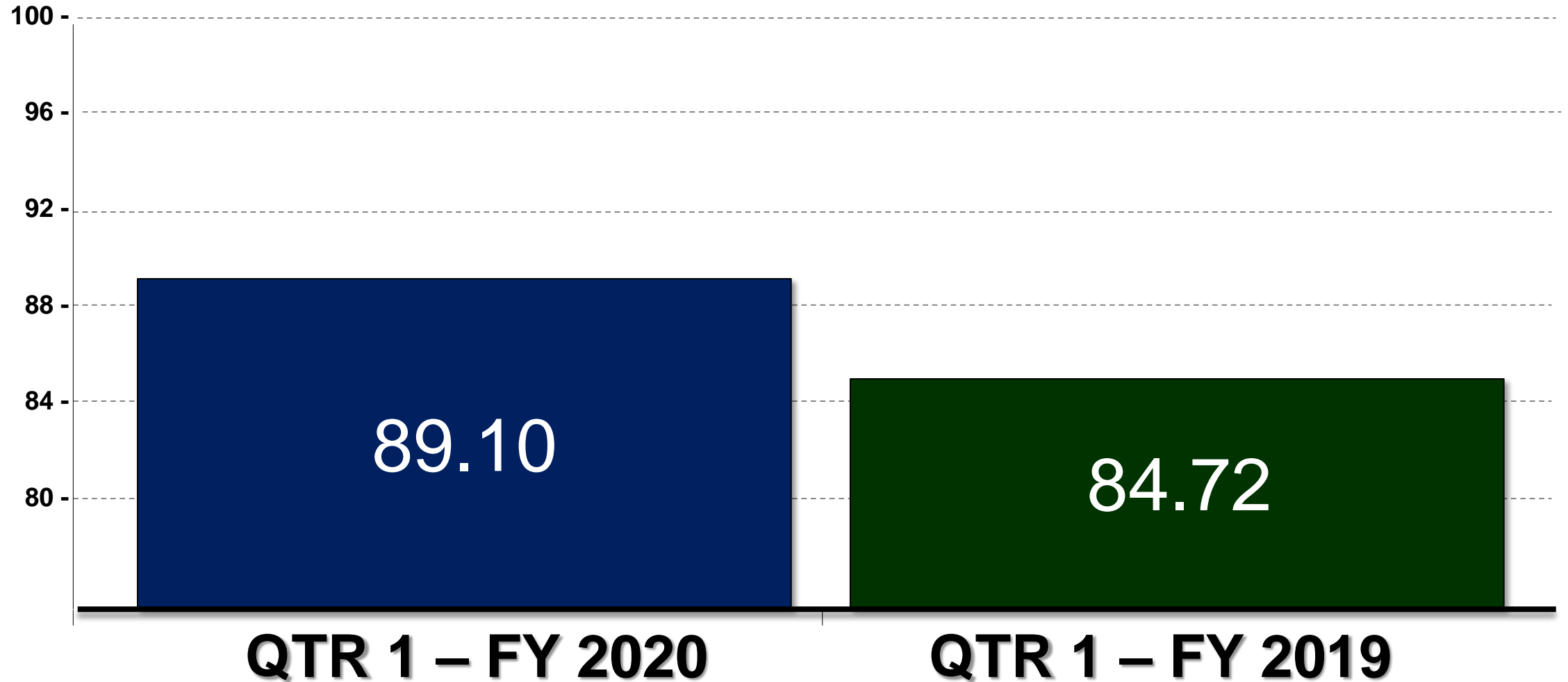
Chief Operating Officer and Executive Vice President

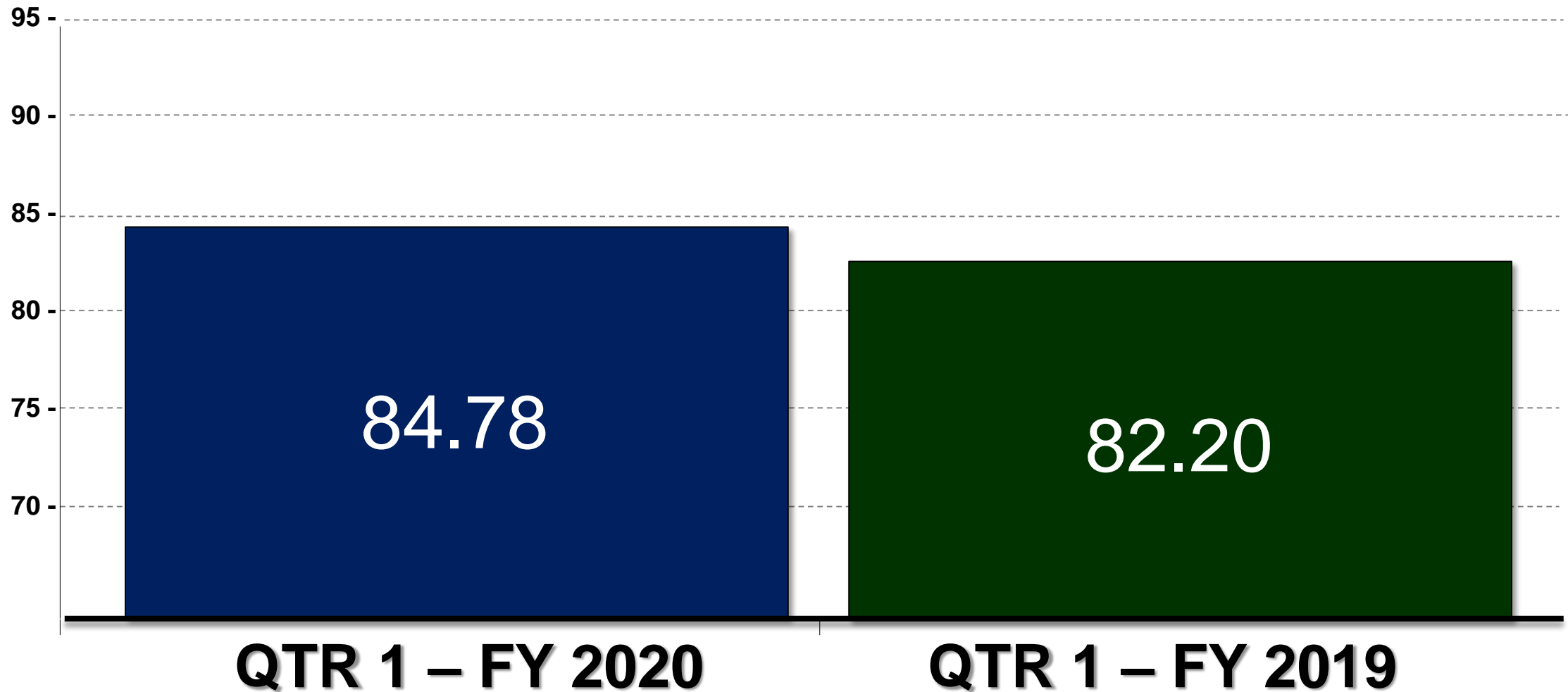
AGENDA

- ☐ Service Performance
- ☐ Peak Season Recap
- ☐ Political and Election Mail Readiness

Service Performance













- ☐ **Robust Peak Planning**
- ☐ **Alternate Air Networks in Place**
- ☐ **Aligned Extra Machine Capacity to Volume Demands**
- ☐ **Effective Peak Season Complement Planning and Onboarding**

Peak Season Recap

HOLIDAY PEAK ACTUALS Through December 31

	Fiscal Year 2019	FY 2020 Projection	Fiscal Year 2020	DIFFERENCES	
 PACKAGES	955.3 M	800.0 M	810.4 M	-15.2 %	+1.3%
 RETURNS	6.09 M	5.05 M	4.73 M	-22.3 %	-6.4%
 MAIL	14.9 B	12.2 B	13.1 B	-12.1 %	+7.4%
 WALK IN REVENUE	\$1.63 B	\$1.43 B	\$1.46 B	-10.4 %	+2.1%
 AVERAGE SUNDAY VOLUME	8.7 MILLION (5 Sundays)				
 TOTAL VOLUME	Nearly 14 BILLION pieces of mail and packages were delivered this holiday season.				

- Delivery and Revenue data reflects 11/29/2019 – 12/31/2019 for FY 20 versus 11/23/2018 – 12/31/2018 for FY 19, a differential of 6 days or -15% in the time period.
- Return Volume represents 12/26 – 01/04 each fiscal year.

Political and Election Mail Readiness

Presidential Election Tuesday, November 3, 2020

General Election Tuesday, November 3, 2020

470 Seats in US Congress

- 35 Senate seats – includes 2 special elections
- 435 House seats – includes 3 special elections

11 Gubernatorial State & Local Elections

USPS – INDUSTRY COLLABORATION

OPPORTUNITIES:

NPF 2020 – Orlando, FL – April 26-29

<http://www.npf.org>

MTAC – Meet Quarterly

<https://postalpro.usps.gov/>

Areas Inspiring Mail Focus Groups –
Calendar by Area

<http://postalpro.usps.com/industry-forum/area-mailing-industry-focus-group/calendar>



GROWING TOGETHER



Thank You